

# HANOI PLASTICS JSC

(HSX: NHH)

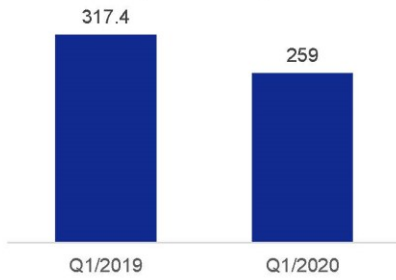
## IR NEWSLETTER 1Q20

### BUSINESS RESULT HIGHLIGHTS 1Q20

- The stand-alone revenue of NHH reached VND 266 billion in 1Q20, of which revenue from manufacturing segment reached VND 229.6 billion, up 1.9% yoy. Meanwhile net profit reached VND 11.9 billion, up 15.5% yoy.
- In the first quarter of 2020, the consolidated revenue stood at VND 259 billion, down 18% yoy. The decrease resulted from the absence of trading activities in 2020 (trading segment contributed VND 65.6 billion to consolidated revenue in 2019). In the quarter, gross profit reached VND 44.7 billion, up 33% yoy. However, profit before tax was VND 13.3 billion, down by VND 3.8 billion yoy, mainly due to a profit drop of NHH's associate company. Consolidated gross margin stood at 17.9%, significantly higher than 10.6% in 2019. The improvement in gross margin was fuelled by the effective implementation of cost reduction measures. 1Q20 net profit reached VND 8.5 billion.
- The 2020 AGM approved of the business plan 2020: revenue of VND 1,860 billion, net profit of VND 146 billion, expected dividend of 20%.
- NHH expects to pay 10% cash dividend for 2019 in September 2020.

# BUSINESS RESULTS 1Q20

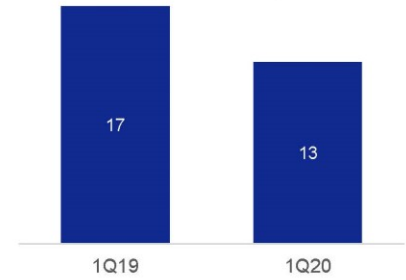
Consolidated net sales  
(VND billion)



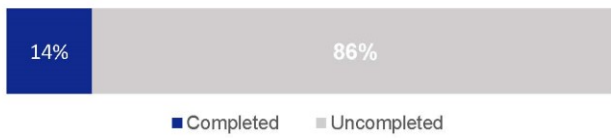
Consolidated gross profit  
(VND billion)



Consolidated net profit  
(VND billion)



2020 Sales target: VND 1,860 billion

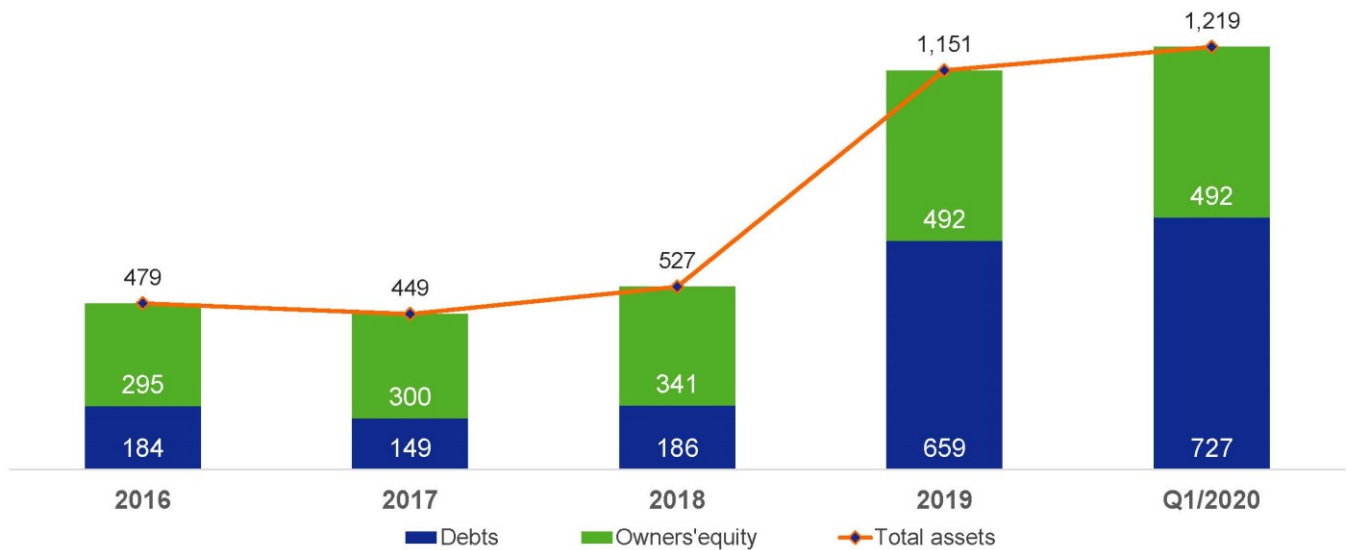


2020 Net profit target: VND 146 billion

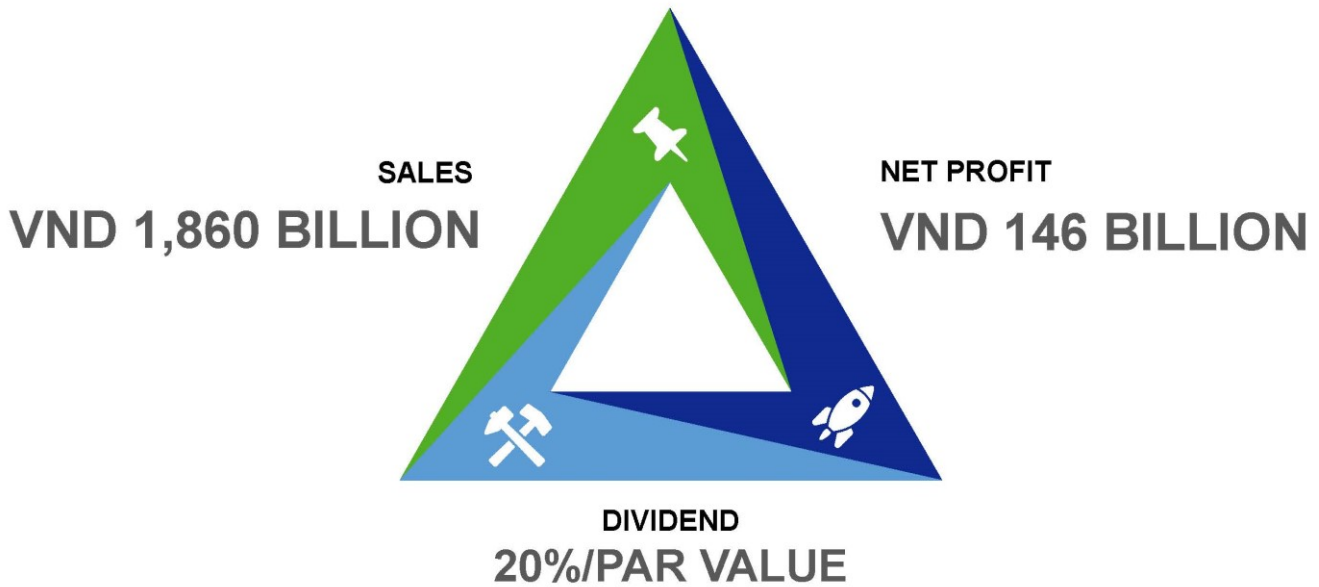


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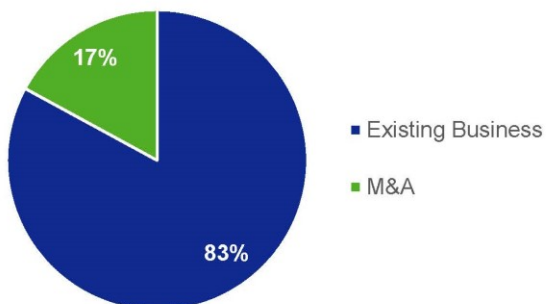
# FINANCIAL LEVERAGE



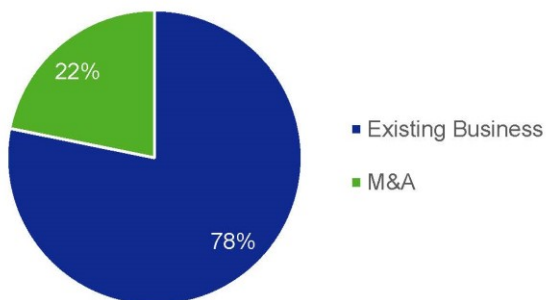
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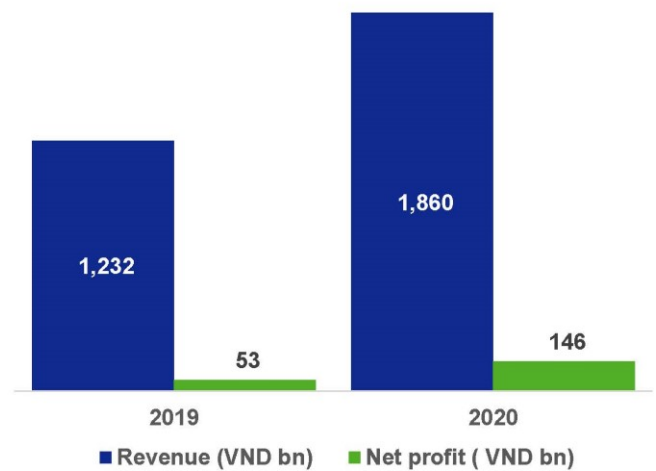
CONSOLIDATED REVENUE



NET PROFIT



CONSOLIDATED REVENUE PLAN 2020





NHH held the 2020 AGM on 18 March 2020



AGM 2020 approved of cash dividend payment at 10% in September 2020



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## CORPORATE EVENTS

An Phat Holdings assures safety & quality in the prevention of COVID-19 outbreak



[An Phat Holdings set sights in North America](#)



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**HPC**  
SINCE 1972

**THANK YOU**

*QUALITY IS OUR MISSION  
SUCCESS IS OUR DESTINATION*

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